

Conference call to discuss 2019 business results and Biogen collaboration

February 28, 2020



Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the "safe harbor" provisions of United States securities law. These forward-looking statements include, but are not limited to, statements relating to the expected effectiveness of, and the anticipated benefits to Sangamo of, the recently announced collaboration with Biogen; the therapeutic potential of Sangamo's product candidates; the design of clinical trials and expected timing for milestones, such as enrollment and presentation of data, the expected timing of release of additional data, plans to initiate additional studies for product candidates and timing and design of these studies; Sangamo's projected pipeline progress in 2020; the expected benefits of Sangamo's other collaborations and Sangamo's collaboration strategy; the anticipated capabilities of Sangamo's technologies; the research and development of novel gene-based therapies and the application of Sangamo's ZFP technology platform to specific human diseases; successful manufacturing of Sangamo's product candidates; the potential of Sangamo's genome editing technology to safely treat genetic diseases; the potential for ZFNs to be effectively designed to treat diseases through genome editing; the potential for cell therapies to effectively treat diseases; Sangamo's 2020 financial guidance related to GAAP and non-GAAP total operating expenses; and other statements that are not historical fact. These statements are based upon Sangamo's current expectations and speak only as of the date hereof. Sangamo's actual results may differ materially and adversely from those expressed in any forward-looking statements. Factors that could cause actual results to differ include, but are not limited to, risks and uncertainties related to whether Sangamo's collaboration with Biogen will become effective and that the transaction will otherwise close, including the risk that the parties will be unable to clear HSR review or otherwise satisfy closing conditions; dependence on the success of clinical trials; the uncertain regulatory approval process; the costly and research and development process, including the uncertain timing of clinical trials; whether interim, preliminary or initial data from ongoing clinical trials will be representative of the final results from such clinical trials; whether the final results from ongoing clinical trials will validate and support the safety and efficacy of product candidates; the risk that clinical trial data are subject to differing interpretations by regulatory authorities; Sangamo's limited experience in conducting later stage clinical trials and the potential inability of Sangamo and its partners to advance product candidates into registrational studies; Sangamo's reliance on itself, partners and other third-parties to meet clinical and manufacturing obligations; Sangamo's ability to maintain strategic partnerships and collaborations; competing drugs and product candidates that may be superior to Sangamo's product candidates; the potential for technological developments by Sangamo's competitors that will obviate Sangamo's gene therapy technology; and Sangamo's future opportunities and plans, including the uncertainty of Sangamo's future capital requirements and its future financial performance and results. These risks and uncertainties are described more fully in Sangamo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2019 as filed with the Securities and Exchange Commission and Sangamo's Annual Report on Form 10-K that it intends to file shortly. Forward-looking statements contained in this announcement are made as of this date, and Sangamo undertakes no duty to update such information except as required under applicable law. In addition, this presentation concerns investigational product candidates that are under preclinical and/or clinical investigation and which have not yet been approved for marketing by any regulatory agency. They are currently limited to investigational use, and no representations are made as to their safety or effectiveness for the purposes for which they are being investigated. Any discussions of safety or efficacy are only in reference to the specific results presented here and may not be indicative of an ultimate finding of safety or efficacy by regulatory agencies.

Non-GAAP Financial measures. To supplement Sangamo's guidance presented in accordance with GAAP, Sangamo presents non-GAAP total operating expenses, which exclude stock-based compensation expense from GAAP total operating expenses. Sangamo believes that this non-GAAP financial measure, when considered together with its financial information prepared in accordance with GAAP, can enhance investors' and analysts' ability to meaningfully compare Sangamo's results from period to period and to its forward-looking guidance, and to identify operating trends in Sangamo's business. Sangamo has excluded stock-based compensation expense because it is a non-cash expense that may vary significantly from period to period as a result of changes not directly or immediately related to the operational performance for the periods presented. This non-GAAP financial measure is in addition to, not a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. Sangamo encourages investors to carefully consider its results under GAAP, as well as its supplemental non-GAAP financial information, to more fully understand Sangamo's business.



We are committed to translating ground-breaking science into genomic medicines that transform patients' lives

Our proprietary suite of genomic medicine technologies

Gene Therapy
AAV



Gene therapy provides tractable, valuable near-term opportunities

Gene-Edited Cell Therapy
AAV; ZFN; LV



Continue to advance *ex vivo* editing to create cell therapies

Genome Editing
AAV; ZFN



Sustain momentum toward the long-term goal with *in vivo* genome editing and genome regulation

Genome Regulation
AAV; ZFP-TF



Our capabilities allow us to design therapeutic approaches targeting the underlying genetic causes of disease

Gene Therapy AAV



SB-525: Hemophilia A
ST-920: Fabry disease
ST-101: PKU

Gene-Edited Cell Therapy AAV; ZFN; LV



ST-400: Beta thalassemia
BIVV003: Sickle cell disease
TX200: Solid organ transplant
KITE-037: Allo-CD19 CAR-T
Undisclosed targets

Genome Editing AAV; ZFN



SB-913: MPS II

Genome Regulation AAV; ZFP-TF



ST-501: Tauopathies
ST-502: α -synuclein
C9ORF72-linked ALS/FTLD
Huntington's disease
Prion diseases
Undisclosed targets



Sangamo and Biogen
Collaboration

Gene regulation
therapies for
devastating
neurological diseases

Sangamo and Biogen collaboration



+



- Strategically partners Sangamo's Alzheimer's and Parkinson's programs with Biogen's world-class neuroscience expertise
- Biogen's access to Sangamo's gene regulation therapies complements its expanding efforts in gene therapy across diverse neurological diseases
- ZFP-TFs are ideally suited to neurological disorders due to ability to up or down regulate gene expression, targeting disease pathology at its genesis
- Sangamo's balance sheet significantly strengthened by Biogen's investment

Collaboration scope and responsibilities

- Exclusive global rights to 3 neurological targets: tau (Alzheimer's), alpha-synuclein (Parkinson's), and one neuromuscular target
- Option for exclusive rights for up to 9 additional targets over 5 years
- Access to Sangamo's zinc finger protein technology (ZFP-TFs and ZFNs) and novel AAV serotypes
- Sangamo to lead early research; Biogen responsible for global development and commercialization
- Sangamo responsible for GMP manufacturing activities for use in initial clinical trial for first 3 products*, leveraging in-house capacity and capabilities; Biogen responsible for subsequent GMP manufacturing activities



Collaboration financial summary

Upfront

\$350M

\$125M upfront payment*
\$225M purchase of ~24.4M Sangamo shares
@ \$9.21/share*

Milestones

\$2.37B

\$925M – precommercial activities
\$1.445B – 1st commercial sale and other sales-based milestones

Royalties

Net sales %

High single to sub-teen double digits

R&D

Funding

Cost sharing of early research;
Biogen responsible for all costs thereafter



*Upon Effectiveness. Effectiveness is contingent on completion of review under antitrust laws, including the Hart-Scott-Rodino (HSR) Antitrust Improvements Act of 1976 in the United States, and other customary closing conditions. The securities offered to Biogen will not be or have not been registered under the Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

Sangamo collaboration strategy for therapeutic development and commercialization



Biogen collaboration aligned with Sangamo strategic priorities

Proprietary Programs



Gene Therapy

Fabry Disease (ST-920)
Phase 1/2

PKU (ST-101)
Preclinical

Ex Vivo Gene-Edited Cell Therapy

IBD
Preclinical

MS
Preclinical

Solid Organ Transplant (TX200)
Entering Phase 1/2 in 2020

In Vivo Genome Editing

MPS II
Phase 1/2

In Vivo Genome Regulation

Prion
Preclinical

α-Synuclein (ST-502)
Preclinical

Tauopathies (ST-501)
Preclinical

Collaborative Programs



Gene Therapy



Hemophilia A (SB-525)
Phase 3 (lead-in study)

Ex Vivo Gene-Edited Cell Therapy



Beta Thalassemia (ST-400)
Phase 1/2



KITE-037
Phase 1 in 2020

Sickle Cell Disease
Phase 1/2

Oncology
Preclinical

In Vivo Genome Regulation



**Alzheimer's, Parkinson's,
neuromuscular + 9 others**
Preclinical









Huntington's (TAK-686)
Preclinical



ALS / FTD
Preclinical

Increasing productivity and realizing value through pharmaceutical partnerships

	 Biogen	 GILEAD	 Pfizer	 Pfizer	 SANOFI	 Takeda
Target/ therapeutic area	Neurological including AD, PD	Oncology anti-CD19 CAR-T	C9ORF72 ALS	Hemophilia A	Beta thalassemia, Sickle Cell disease	Huntington's disease
Development phase	Preclinical	Preclinical	Preclinical	Phase 3	Phase 1/2	Preclinical
Technology	Genome regulation	Cell therapy	Genome regulation	Gene therapy	Cell therapy	Genome regulation
Royalties (% on net sales)	High-single to low double-digit	Single-digit	Mid- to high-single digit	Low teens to 20	Double-digit	Single-digit
Upfront & equity	\$125M payment + \$225M in equity purchase	\$150M payment + \$50M in equity purchase	\$12M	\$70M	\$20M	\$13M
Milestones	Up to \$2.37B (\$925M pre-commercial, and \$1.445B for 1 st sale and sales thresholds)	Up to \$3.1B (\$1.3B through 1st sale, and \$1.8B sales thresholds)	Up to \$150M preclinical and commercial	Up to \$475M (\$300M for SB-525 and \$175M other)	Up to \$276M for both programs	-

Cash through license fees, milestones, and equity: **~\$700 million***
 Future opportunity: **Royalties** on net product sales, as well as **\$6.34 billion**
 in potential milestone payments

In-house cGMP facility and dedicated external manufacturing capacity

Ensuring control of quality, cost, IP and timelines



In-house Phase 1/2 cGMP Facilities

Brisbane, USA (late 2020/early 2021)

- Cell therapy
- Gene therapy

Valbonne, France (late 2021)

- Cell therapy

CDMO Thermo Fisher – dedicated access to AAV capacity up to 2000-L bioreactor scale

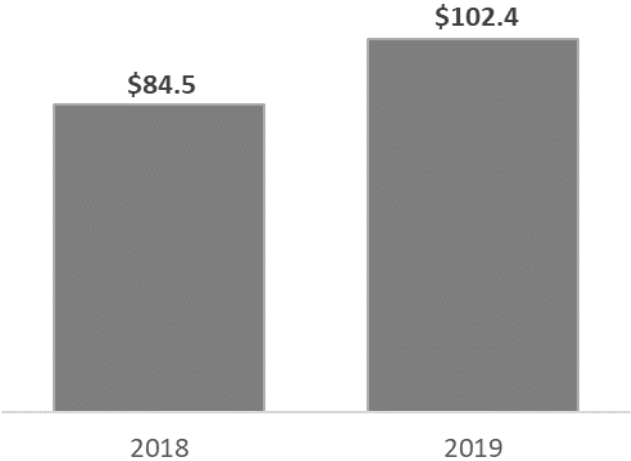
- Leveraging Thermo Fisher AAV manufacturing know-how
- Enables seamless transition from early to late-stage development
- Provides late-stage clinical and large-scale commercial grade supply

ThermoFisher
S C I E N T I F I C

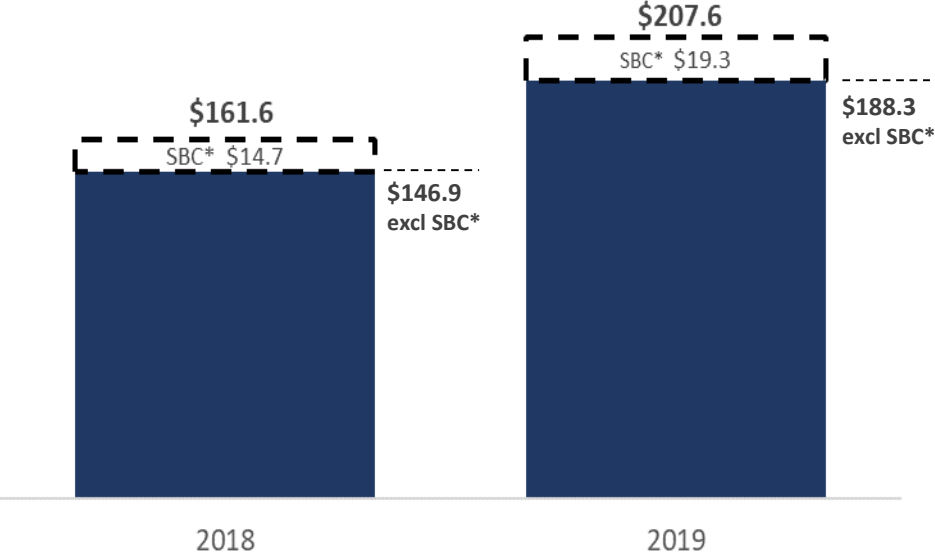
Year end financials and 2020 guidance

\$ in Millions

Revenues



Operating Expenses



2020 non-GAAP
Opex excluding SBC**

**\$245M-
\$260M**

* SBC - stock based compensation
 ** 2020 GAAP Opex expected to be \$270 - \$285, including anticipated SBC of \$25 million

Projected pipeline progress in 2020

